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PRODUCTS & SERVICES

Accmar completes Accmar completes Dubai Club project

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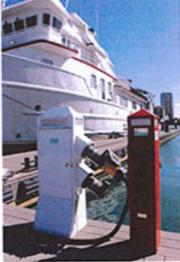
"We won such diverse contracts because of the inherent strength of our pedestal," explained Accmar president, Juan Pizarro, who is particularly delighted that his company – probably the smallest in the global field of marina power pedestals – secured a significant contract to install pedestals at Dubai International Marine Club (DIMC) in the UAE.

The DIMC project, completed last October, involved the supply of 14 Megayacht pedestals, fire cabinets and water pedestals for a new superyacht extension built by Majestic Jetties. The pedestals are of white powder coated aluminium construction and range from 100 Amp threephase to a 400 Amp units.

DIMC, the first marina to be built in Dubai, forms the hub of the annual Dubai International Boat Show and the pedestals were in use for the 2013 event (5**-9** March).

Accmar pedestals, UL listed and built to the highest standards to ensure long life, are now also part of the product portfolio marketed by newly formed Florida-based company Best Marine Solutions (see p.58).

Juan Pizarro sees
the partnership as
providing an ideal
vehicle for educating US
marina owners and operators
about Accmar dock products.
"By partnering with BMS,
Accmar Equipment ensures
the marinas just learning
about our products, will have
the opportunity to evaluate
and compare Accmar's
products, pricing and quality



against the typical menu of marina dock products," he said. "Increased competition in the marina power pedest market should be welcome he added.

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